

Exhibit 72



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Automotive News

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TOP
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The largest auto retail groups
based in the United States,
ranked by unit sales
of new vehicles in 2019



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Top stores gear up for challenges ahead

Jackie Charniga

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A store acquisition and more aggressive marketing and inventory strategies helped boost Feldman Automotive Group's new-vehicle sales tally by 21 percent in 2019. That catapulted the Michigan retailer up 17 slots on Automotive News' annual list of the top 150 dealership groups based in the U.S.

Feldman retailed 16,530 new vehicles in 2019 and moved to No. 57 on the list. The group was one of nine retailers that rose in the ranks by 10 or more slots.

CEO Jay Feldman, who operates 10 dealerships representing 13 franchises in Michigan and Ohio, said he was surprised by how far his group jumped. He aims to increase sales again in 2020 and noted that his stores are ready for business challenges even in light of the coronavirus crisis threatening the economy.

"We're fortunate enough to be in a position where we're well capitalized," Feldman told Automotive News. "If the business takes a turn, we can handle that."

The group acquired McInerney's Chrysler-Dodge-Jeep-Ram in Woodhaven, Mich., last March. While sales at that store helped boost the group's numbers, Feldman pointed out that new-vehicle sales rose across the rest of his portfolio.

But for many other retailers in the top 150, new-vehicle sales dropped last year. The companies on the list collectively retailed 3.5 million new vehicles, a decline of 1.2 percent vs. 2018. That dip matched the overall industry decline in new light-vehicle sales for 2019, when 17.1 million new vehicles were sold in the U.S.

The dealership groups ranked in the top 10 remained the same, though two pairs switched places.

Lower sales

Hendrick Automotive Group and Sonic Automotive Inc. traded spots to come in at Nos. 5 and 6. Sonic sold 10 franchised stores last year and exited the Ohio market as it focused growth efforts on expanding its



Feldman Automotive Group's new-vehicle sales jumped in 2019, and the group is optimistic for 2020. "We're well capitalized," CEO Jay Feldman said.

standalone used-vehicle EchoPark business. Retail new-vehicle sales at Sonic slipped 7 percent to 114,131 in 2019. Sonic now operates 86 franchised dealerships and nine EchoPark locations in a dozen states.

Staluppi Auto Group and Ken Garff Automotive Group also swapped positions to come in at Nos. 9 and 10. Staluppi retailed 62,570 new vehicles in 2019, up 5.8 percent. Ken Garff sold 59,305 new vehicles, down 6.8 percent.

AutoNation Inc., Penske Automotive Group Inc. and Lithia Motors Inc. continued to lead the list, which is compiled by the Automotive News Data Center. New-vehicle sales dipped for all six publicly held dealership groups, with AutoNation, Sonic and Penske posting the sharpest declines.

New-vehicle sales for No. 1 AutoNation fell 9.1 percent to 282,602 in 2019. It marked the first time AutoNation's new-vehicle output tumbled below 300,000 since 2013. New-

vehicle sales for Penske dropped 5.6 percent to 222,800.

The dealership groups in the top 10 collectively sold 1,429,622 new vehicles, including fleet vehicles, or 8.4 percent of the U.S. light-vehicle market. Sales from the companies in the top 10 made up 38.8 percent of the top 150's total new-vehicle sales.

Changes in 2019

Some large dealership groups that may have qualified for the top 150 declined to respond to Automotive News' survey. Those retailers included Berkshire Hathaway Automotive, which perennially placed among the top 10 under its former owner, Van Tuyl Group. Another retailing giant that did not participate is Automotive Management Services Inc., of West Palm Beach, Fla., which supports the group of stores owned by Terry Taylor.

Five groups that were ranked on the 2018 list also did not participate. Those retailers

included Braman Dealerships, of Miami, which was No. 35 for 2018; John Eagle Auto Group, of Dallas, which was No. 62; and Cardinale Group, of Marina, Calif., which was No. 63.

Seven of the top 150 groups were new to the list, while three returned after an absence. Of the new arrivals, Empire Auto Group, of Huntington, N.Y., ranked highest, at No. 96. Wallace Automotive Group, a newcomer that ranked at No. 112, reported a new-vehicle sales increase of 72 percent to 8,662 vehicles in 2019, the highest percentage increase for that category for any retailer on the list.

List movers

Ed Morse Automotive Group, of Delray Beach, Fla., was the list's biggest gainer, vaulting 21 spots to No. 77. Cavender Auto Family, of San Antonio, moved up 18 spots to No. 90.

Meanwhile, 20 groups fell by 10 or more spots. Chapman Auto Group, of Horsham, Pa., dropped the most, sinking 34 spots to No. 106.

Russ Darrow Group, of Menomonee Falls, Wis., fell 13 slots to No. 138 as the group's new-vehicle sales dropped 7.4 percent to 7,024.

President Mike Darrow said the retailer sold one dealership, a Nissan-Volkswagen store in Sheboygan, Wis., in September 2018 to Van Horn Automotive Group. The sale could have influenced the group's results, Darrow said, but added it was a relatively low-volume store.

"Sometimes, less is more. Doing volume just for the sake of volume doesn't always produce the best results," Darrow said. "That said, do we want more volume? Yes."

Russ Darrow has made a variety of operational and personnel changes in the past year, Darrow said. "We do — did — have forecasts for 2020 to exceed 2019. Even to exceed the 2018 levels to some degree," he said.

But the coronavirus crisis could disrupt previously laid plans.

"After we get through this challenging time — we all think this is temporary — hopefully, we can get back on track," Darrow said. **AN**

Melissa Burden contributed to this report.

Top 10 number of dealerships added

	Dealership group	Number of dealerships in 2019	Number of dealerships in 2018	Number of dealerships added
1	Lithia Motors Inc.†	188	181	7
2	Garber Management Group	57	51	6
2	Ourisman Automotive Group	29	23	6
2	Ciocca Dealerships	20	14	6
5	Asbury Automotive Group Inc.†	88	83	5
5	Serra Automotive Inc.	48	43	5
5	Kahlig Auto Group	19	14	5
5	Premier Automotive	24	19	5
9	Group 1 Automotive Inc.††	186	183	3
9	Victory Automotive Group	45	42	3
9	Napleton Automotive Group	51	48	3
9	West-Herr Automotive Group Inc.	25	22	3
9	LaFontaine Automotive Group	20	17	3
9	Gettel Automotive	19	16	3
9	#1 Cochran Automotive	26	23	3
9	Fox Motors	31	28	3
9	Ed Morse Automotive Group	18	15	3
9	Cavender Auto Family	6	3	3
9	Byers Automotive Group	18	15	3
9	Lou Fusz Automotive Network Inc.	14	11	3
9	Safford Automotive Group	14	11	3
9	Kunes Country Auto Group	19	16	3

†Publicly held

††Includes data for dealerships outside the U.S.

Top 10 average new retail units per dealership

	Dealership group	Average new retail units per dealership	Total number of dealerships
1	Galpin Motors Inc.	4,116	5
2	Bomnin Auto Group	3,732	3
3	David Wilson Automotive Group†	2,959	15
4	Piercey Automotive Group	2,707	6
5	World Class Automotive Group	2,590	6
6	Keyes Automotive Group	2,374	14
7	FRL Automotive	2,278	3
8	John Elway Dealerships	2,199	6
9	Headquarter Automotive	2,196	4
10	Jim Koons Automotive Cos.	2,191	17

†Includes data for dealerships outside the U.S.

10 largest gains in the rankings

	Dealership group	2018 rank	2019 rank	Rank change
1	Ed Morse Automotive Group	98	77	21
2	Cavender Auto Family	108	90	18
3	Feldman Automotive Group	74	57	17
4	Fox Motors	83	69	14
5	Holler Classic Automotive Group	116	104	12
6	Bergstrom Automotive	89	78	11
7	Keating Auto Group	50	40	10
7	Piercey Automotive Group	68	58	10
7	Wilde Automotive Group	81	71	10
10	Mullinax Automotive	96	87	9
10	Ciocca Dealerships	107	98	9
10	Bowers Automotive Group	124	115	9

10 largest declines in the rankings

	Dealership group	2018 rank	2019 rank	Rank change
1	Chapman Auto Group	72	106	-34
2	Ken Page Auto Group	66	91	-25
3	Serra Automotive Group	119	139	-20
4	Car Pros Automotive Group	84	102	-18
4	Fletcher Auto Group	104	122	-18
6	World Auto Group	126	142	-16
7	Yark Automotive Group Inc.	128	143	-15
8	FRL Automotive	127	141	-14
9	Phil Long Dealerships	105	118	-13
9	Carter Myers Automotive	112	125	-13
9	Russ Darrow Group Inc.	125	138	-13

Top 10 average revenue per dealership

	Dealership group	Average revenue per dealership	Total number of dealerships
1	Galpin Motors Inc.	\$214,774,215	5
2	World Class Automotive Group	\$199,836,623	6
3	Bomnin Auto Group	\$191,841,168	3
4	Sam Pack Automotive Group	\$177,157,140	6
5	Bommarito Automotive Group	\$165,961,231	17
6	David Wilson Automotive Group†	\$153,839,080	15
7	Jim Koons Automotive Cos.	\$147,985,641	17
8	Keyes Automotive Group	\$146,151,525	14
9	Fletcher Jones Automotive Group	\$140,886,136	17
10	Wilde Automotive Group	\$138,791,906	7

†Includes data for dealerships outside the U.S.

Top 150 dealership groups based in the U.S. –ranked on 2019 new-vehicle retail sales units

2019 rank	Dealership group	Address	Top executive	Total new retail units	Total used units	Total fleet units	Total wholesale units	Total units	Total number of dealerships	Group revenue all departments*	2018 rank
1	AutoNation Inc.† (954) 769-7000; autonation.com	200 SW 1st Ave. Fort Lauderdale, FL 33301	Cheryl Miller president & CEO	282,602	246,113	2,555	61,382	592,652	236	\$21,335,700,000	1
2	Penske Automotive Group Inc.†‡ (248) 648-2500; penskeautomotive.com	2555 Telegraph Road Bloomfield Hills, MI 48302	Roger Penske chairman & CEO	222,800	284,200	6,900	115,900	629,800	265	\$23,179,340,000	2
3	Lithia Motors Inc.† (541) 776-6401; lithia.com	150 N. Bartlett St. Medford, OR 97501	Bryan DeBoer president & CEO	180,532	170,423	5,119	47,767	403,841	188	\$12,672,729,205	3
4	Group 1 Automotive Inc.†‡ (713) 647-5700; group1auto.com	800 Gessner, Ste. 500 Houston, TX 77024	Earl Hesterberg president & CEO	169,136	158,549	–	51,205	378,890	186	\$12,043,800,000	4
5	Hendrick Automotive Group (704) 568-5550; hendrickauto.com	6000 Monroe Road Charlotte, NC 28212	Rick Hendrick chairman	115,394	99,427	26,450	53,570	294,841	95	\$10,288,985,113	6
6	Sonic Automotive Inc.† (704) 566-2400; sonicautomotive.com	4401 Colwick Road Charlotte, NC 28211	David Smith CEO	114,131	162,149	–	34,153	310,433	95	\$10,454,343,000	5
7	Asbury Automotive Group Inc.† (770) 418-8200; asburyauto.com	2905 Premiere Pkwy., Ste. 300 Duluth, GA 30097	David Hult president & CEO	105,243	88,602	–	–	193,845	88	\$7,210,300,000	7
8	Larry H. Miller Dealerships (801) 304-4900; lhmauto.com	9350 S. 150 E., Ste. 500 Sandy, UT 84070	Steve Starks CEO	63,849	54,521	3,516	55,226	177,112	63	\$5,406,741,758	8
9	Staluppi Auto Group (561) 844-7148; atlanticautogroup.net	133 U.S. Hwy. One North Palm Beach, FL 33408	John Staluppi & John Staluppi Jr., CEOs	62,570	27,764	1,300	13,792	105,426	43	\$3,162,114,213	10
10	Ken Garff Automotive Group (801) 257-3400; kengarff.com	111 E. Broadway, Ste. 900 Salt Lake City, UT 84111	Robert Garff chairman	59,305	45,720	8,220	23,964	137,209	49	\$4,552,140,796	9
11	Prime Automotive Group (781) 241-4160; driveprime.com	375 Providence Hwy. Westwood, MA 02090	Todd Skelton CEO	45,050	38,217	1,012	25,378	109,657	55	\$3,483,443,745	11
12	David Wilson Automotive Group‡ (714) 639-6750; wilsonautomotivegroup.net	1400 N. Tustin Orange, CA 92867	Craig Whetter president	44,390	19,583	–	12,205	76,178	15	\$2,307,586,206	12
13	Victory Automotive Group (734) 495-3500; victoryautomotivegroup.com	46352 Michigan Ave. Canton, MI 48188	Jeffrey Cappo president	39,768	24,885	–	15,659	80,312	45	\$2,122,133,255	15
14	Jim Koons Automotive Cos. (703) 448-7000; koons.com	2000 Chain Bridge Road Vienna, VA 22182	James Koons chairman	37,241	27,261	–	12,156	76,658	17	\$2,515,755,900	14
15	Servco Pacific Inc.‡ (808) 564-1300; servco.com	P.O. Box 2788 Honolulu, HI 96803	Mark Fukunaga chairman & CEO	36,966	16,734	2,055	7,929	63,684	26	\$1,760,494,000	17
16	Morgan Auto Group (813) 434-1982; morganautogroup.com	3031 N. Rocky Point Dr. W., Ste. 770 Tampa, FL 33607	Brett Morgan CEO	36,424	33,201	–	20,329	89,954	39	\$2,481,322,016	24
17	Napleton Automotive Group (630) 530-3955; ednapleton.com	One Oakbrook Terrace, Ste. 600 Oakbrook Terrace, IL 60181	Edward Napleton president	36,053	34,947	15,156	17,276	103,432	51	\$3,029,593,252	20
18	Suburban Collection (248) 519-9700; suburbancollection.com	1795 Maplelawn Troy, MI 48084	David Fischer Jr. president	35,799	23,453	5,537	6,823	71,612	43	\$2,730,825,190	16
19	Greenway Automotive‡ (407) 275-3200; greenway.com	9001 E. Colonial Drive Orlando, FL 32817	Frank Rodriguez & Carl Atkinson, principals	34,768	32,571	–	15,842	83,181	55	\$2,199,919,664	13
20	Keyes Automotive Group (818) 907-4456; keyescars.com	5855 Van Nuys Blvd. Van Nuys, CA 91401	Howard Keyes president	33,233	16,312	–	6,015	55,560	14	\$2,046,121,352	19
21	Ganley Auto Group (440) 584-8200; ganleyauto.com	8748 Brecksville Road, Ste. 210 Brecksville, OH 44141	Kenneth Ganley president & CEO	32,423	21,223	348	12,457	66,451	36	\$1,875,265,007	22
22	Serra Automotive Inc. (810) 936-2730; serrausa.com	102 W. Silver Lake Road Fenton, MI 48430	Joseph Serra president	32,070	29,839	2	6,588	68,499	48	\$2,039,947,105	26
23	Ourisman Automotive Group (301) 423-4000; ourisman.com	4400 Branch Ave. Marlow Heights, MD 20748	Ourisman/Korengold owners	31,798	16,604	479	9,805	58,686	29	\$1,931,836,791	29
24	Holman Automotive Group Inc. (856) 663-5200; holmanauto.com	4001 Leadenhall Road Mount Laurel, NJ 08054	Brian Bates CEO	31,079	30,320	2,451	11,222	75,072	32	\$3,275,350,359	23
25	Herb Chambers Cos. (617) 666-8333; herbachambers.com	259 McGrath Hwy. Somerville, MA 02143	Herb Chambers chairman & president	30,402	24,698	–	18,005	73,105	45	\$2,623,698,466	21

*Includes new, used, fleet, wholesale, F&I, body shop, parts and service departments. May also include revenue from affiliated operations, such as rentals, or commercial vehicle or non-auto dealerships.



†Publicly held

‡Includes data for dealerships outside the U.S.

Top 150 dealership groups based in the U.S. –ranked on 2019 new-vehicle retail sales units

2019 rank	Dealership group	Address	Top executive	Total new retail units	Total used units	Total fleet units	Total wholesale units	Total units	Total number of dealerships	Group revenue all departments*	2018 rank
26	Earnhardt Auto Centers (480) 893-0000; earnhardt.com	7300 W. Orchid Lane Chandler, AZ 85226	Hal Earnhardt III president	29,755	15,544	–	12,027	57,326	21	\$1,749,398,785	18
27	Findlay Automotive Group (702) 558-8888; findlayauto.com	310 N. Gibson Road Henderson, NV 89014	Cliff Findlay president	29,321	20,504	216	12,478	62,519	32	\$2,080,116,445	27
28	West-Herr Automotive Group Inc. (716) 926-7052; westherr.com	3552 Southwestern Blvd. Orchard Park, NY 14127	Scott Bieler president	28,507	22,403	323	23,866	75,099	25	\$2,128,267,415	25
29	RML Automotive (469) 671-0730; rmlauto.com	1547 S. Stemmons Fwy. Lewisville, TX 75067	Robert Johnson & Thomas McLarty III, principals	26,160	21,739	–	14,178	62,077	29	\$1,918,828,609	28
30	Mac Haik Auto Group (713) 932-5000; machaik.com	10333 Katy Fwy. Houston, TX 77024	Mac Haik owner	24,807	20,342	3,760	8,902	57,811	17	\$2,075,810,779	31
31	McLarty Automotive† (501) 371-3830; mclartyautogroup.com	425 W. Capitol Ave. Little Rock, AR 72201	Mark McLarty chairman	24,636	30,426	–	–	55,062	31	\$1,329,800,970	30
32	Baxter Auto Group (402) 493-7800; baxterauto.com	17950 Burt St. Omaha, NE 68118	Mickey Anderson president	24,500	19,218	232	11,059	55,009	20	\$1,730,601,436	33
33	Open Road Auto Group (732) 650-1550; openroad.com	400 U.S. Hwy. 22 Bridgewater, NJ 08807	W. Rodman Ryan CEO	23,369	12,807	–	6,019	42,195	22	\$1,897,371,602	41
34	Jeff Wyler Automotive Family Inc. (513) 752-7450; wyler.com	401 Milford Pkwy., Ste. A Milford, OH 45150	Jeffrey Wyler chairman & CEO	22,414	18,054	1,018	8,310	49,796	16	\$1,496,631,419	40
35	Rick Case Automotive Group (954) 377-7400; rickcase.com	14500 W. Sunrise Blvd. Sunrise, FL 33323	Rick Case chairman & CEO	22,168	19,211	–	–	41,379	17	\$1,112,495,024	39
36	Priority Auto Group (757) 366-5000; priorityauto.com	1800 Greenbrier Pkwy. Chesapeake, VA 23320	Dennis Ellmer CEO	22,127	14,624	–	7,496	44,247	23	\$1,251,468,729	44
37	Sheehy Auto Stores (703) 802-3480; sheehy.com	12701 Fair Lakes Circle, Ste. 250 Fairfax, VA 22033	Vincent Sheehy president	21,880	22,482	1,132	8,628	54,122	24	\$1,543,828,000	32
38	Performance Automotive Network (513) 870-5000; performanceautomotive.com	5726 Dixie Hwy. Fairfield, OH 45014	Michael Dever president	21,786	25,704	2,748	7,766	58,004	15	\$1,592,082,753	37
39	DARCARS Automotive Group (301) 625-5700; darcars.com	7550 Wisconsin Ave., 6th Floor Bethesda, MD 20814	John Darvish president & CEO	21,527	11,657	–	8,042	41,226	25	\$1,370,915,331	42
40	Keating Auto Group (361) 485-0569; keatingauto.com	5802 N. Navarro Victoria, TX 77904	Ben Keating president	20,739	10,618	–	8,825	40,182	18	\$1,400,981,381	50
41	Fletcher Jones Automotive Group (702) 739-9800; fletcherjones.com	7300 W. Sahara Ave. Las Vegas, NV 89117	Fletcher Jones Jr. chairman	20,579	14,950	2,046	7,272	44,847	17	\$2,395,064,309	38
42	Galpin Motors Inc. (818) 787-3800; galpin.com	15505 Roscoe Blvd. North Hills, CA 91343	Herbert Boeckmann II owner & CEO	20,578	5,556	303	5,205	31,642	5	\$1,073,871,076	34
43	RFJ Auto Partners Holdings Inc. (469) 326-9300; rfjauto.com	500 N. Central Expressway, Ste. 320 Plano, TX 75074	Richard Ford president & CEO	20,428	19,474	17,702	7,796	65,400	25	\$2,224,454,994	36
44	Island Auto Group (718) 979-0934; islandautogroup.com	1580 Hylan Blvd. Staten Island, NY 10305	Josh Aaronson, Ron Baron & Marcello Sciarino, owner	20,152	16,371	–	7,159	43,682	31	\$1,161,948,523	47
45	Ray Catena Motor Car Corp. (732) 549-6600; raycatena.com	910 Route 1 Edison, NJ 08817	Raymond Catena owner	20,009	7,779	–	3,457	31,245	16	\$1,578,253,350	45
46	Bob Rohrman Auto Group (847) 991-0444; rohrman.com	1510 W. Dundee Road Arlington Heights, IL 60004	Robert Rohrman president & owner	19,455	18,619	–	6,052	44,126	24	\$1,199,042,994	53
47	Kahlig Auto Group (210) 426-3350; kahligauto.com	9207 San Pedro San Antonio, TX 78216	Clarence Kahlig II president	19,175	17,097	619	10,161	47,052	19	\$1,639,209,300	51
48	Potamkin Automotive Group Inc. (305) 779-4061; potamkin.com	5800 NW 171st Miami Lakes, FL 33015	Alan & Robert Potamkin co-chairmen	18,991	9,073	–	6,337	34,401	14	\$971,674,925	43
49	Chapman Automotive Group (480) 970-0740; chapmanchoice.com	P.O. Box 12375 Tempe, AZ 85284	John & Ted Chapman CEOs	18,984	29,166	729	9,912	58,791	24	\$1,730,047,212	47
50	Sullivan Automotive Group (310) 829-1888; lacarguy.com	2440 Santa Monica Blvd. Santa Monica, CA 90404	Michael Sullivan president & managing member	18,776	8,128	167	2,489	29,560	12	\$1,043,203,018	54

*Includes new, used, fleet, wholesale, F&I, body shop, parts and service departments. May also include revenue from affiliated operations, such as rentals, or commercial vehicle or non-auto dealerships.



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2019 rank	Dealership group	Address	Top executive	Total new retail units	Total used units	Total fleet units	Total wholesale units	Total units	Total number of dealerships	Group revenue all departments*	2018 rank
51	Summit Automotive Partners (303) 209-3965; summit-ap.com	10301 E. Arapahoe Road, Ste. 200 Centennial, CO 80112	William Carmichael president & CEO	18,704	14,171	3,138	7,885	43,898	17	\$1,260,970,961	46
52	LaFontaine Automotive Group (248) 887-4747; thefamilydeal.com	4000 W. Highland Road Highland, MI 48357	Michael LaFontaine Sr. owner	18,462	11,227	331	5,061	35,081	20	\$1,156,608,998	57
53	Gee Automotive Cos. (866) 640-8859; geeautomotive.com	21502 E. George Gee Ave. Liberty Lake, WA 99019	Ryan Gee CEO	18,090	14,779	990	8,949	42,808	24	\$1,362,738,114	52
54	Walser Automotive Group (952) 929-3535; walser.com	7700 France Ave. S. Edina, MN 55435	Andrew Walser CEO	18,057	24,124	60	8,026	50,267	26	\$1,470,804,622	56
55	Lia Auto Group (518) 489-2111; liacars.com	1258 Central Ave. Albany, NY 12205	William Lia Sr. president	18,006	11,812	–	10,309	40,127	21	\$1,037,174,128	55
56	Premier Automotive (504) 940-0000; premierautomotive.com	13040 I-10 Service Road New Orleans, LA 70128	Troy Duhon owner	17,443	18,442	1,186	6,210	43,281	24	\$1,235,107,887	49
57	Feldman Automotive Group (248) 573-0321; feldmanautomotive.com	30400 Lyon Center Drive E. New Hudson, MI 48165	Jay Feldman chairman & CEO	16,530	10,870	396	3,912	31,708	10	\$1,043,750,000	74
58	Piercey Automotive Group (949) 369-6000; pierceyautogroup.com	16901 Millikan Ave. Irvine, CA 92606	William Piercey chairman	16,241	5,901	–	3,253	25,395	6	\$699,543,523	68
59	Del Grande Dealer Group (408) 979-3706; dgdg.com	911 Capitol Expressway Auto Mall San Jose, CA 95136	Shaun Del Grande CEO	16,125	10,737	–	3,756	30,618	13	\$956,309,199	–
60	Piazza Auto Group (610) 630-7911; piazzaautogroup.com	401 S. Schuylkill Ave. Norristown, PA 19403	Vince Piazza president	15,890	10,720	12	7,407	34,029	24	\$1,084,178,709	59
61	Zeigler Auto Group (269) 488-2271; zeigler.com	4201 Stadium Drive Kalamazoo, MI 49008	Aaron Zeigler president	15,888	17,872	3	6,313	40,076	28	\$1,278,650,128	58
62	World Class Automotive Group (214) 560-1602; reedhasit.com	P.O. Box 1047 Addison, TX 75001	Randall Reed CEO	15,538	7,390	1,264	5,895	30,087	6	\$1,199,019,739	64
63	Gettel Automotive (941) 921-2655; gettel.com	5959 E. SR 64 Bradenton, FL 34208	James Gettel president	15,234	11,467	101	9,046	35,848	19	\$1,003,642,258	65
64	Balise Motor Sales Co. (413) 733-8604; baliseauto.com	122 Doty Circle West Springfield, MA 01089	James Balise Jr. owner	14,904	17,856	227	7,153	40,140	25	\$1,055,825,212	61
65	Tuttle-Click Automotive Group (949) 598-4800; tuttleclick.com	41 Auto Center Drive Irvine, CA 92618	Robert Tuttle & James Click co-managing partners	14,789	7,226	1,066	5,838	28,919	16	\$949,991,948	60
66	Anderson Automotive Group (919) 787-0099; andersonautomotivegroup.com	9101 Glenwood Ave. Raleigh, NC 27617	Fred Anderson CEO	14,648	11,538	–	6,254	32,440	8	\$870,709,580	67
67	#1 Cochran Automotive (877) 262-4726; cochran.com	4520 William Penn Hwy. Monroeville, PA 15146	Robert Cochran president & CEO	14,510	11,579	–	6,589	32,678	26	\$941,254,549	71
68	Rosatti/Plaza Auto Group (718) 253-8400; plazaautomall.com	2740 Nostrand Ave. Brooklyn, NY 11210	John Rosatti president	14,378	3,108	–	3,211	20,697	7	\$519,810,620	69
69	Fox Motors (616) 774-4044; foxmotors.com	200 Ottawa Ave., Ste. 800 Grand Rapids, MI 49503	Daniel DeVos chairman & CEO	14,015	14,274	844	4,401	33,534	31	\$1,054,081,030	83
70	Garber Management Group (989) 790-9090; garberauto.com	999 S. Washington Ave. Saginaw, MI 48601	Richard Garber president	13,878	27,050	2,594	10,200	53,722	57	\$1,306,245,531	76
71	Wilde Automotive Group (262) 513-2770; wildeauto.com	1710 A Hwy. 164 Waukesha, WI 53186	Mark Wilde vice president	13,754	15,599	–	6,903	36,256	7	\$971,543,341	81
72	Bommarito Automotive Group (636) 391-7200; bommarito.com	15736 Manchester Road Ellisville, MO 63011	John Bommarito president	13,720	11,476	41,543	7,541	74,280	17	\$2,821,340,927	70
73	McCombs Automotive (210) 821-6523; redmccombs.com	755 E. Mulberry Ave., Ste. 600 San Antonio, TX 78212	Tim Cliver COO	13,630	11,535	161	5,497	30,823	9	\$945,026,000	78
74	Curry Automotive (914) 725-3500; curryauto.com	727 Central Ave. Scarsdale, NY 10583	Bernard F. Curry III CEO	13,438	6,821	45	4,283	24,587	11	\$738,113,277	73
75	Kenwood Dealer Group Inc. (513) 683-5484; cincyautos.com	4780 Socialville Foster Road Mason, OH 45040	Robert Reichert chairman	13,281	14,861	–	–	28,142	14	\$893,142,001	79

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2019 rank	Dealership group	Address	Top executive	Total new retail units	Total used units	Total fleet units	Total wholesale units	Total units	Total number of dealerships	Group revenue all departments*	2018 rank
76	John Elway Dealerships (602) 381-6594; elwaydealers.com	2425 E. Camelback Road, Ste. 1155 Phoenix, AZ 85016	Mitch Pierce CEO	13,192	5,669	1,310	4,086	24,257	6	\$758,914,717	75
77	Ed Morse Automotive Group (800) 336-6773; edmorse.com	2850 S. Federal Hwy. Delray Beach, FL 33483	Edward Morse III chairman & CEO	12,998	8,017	11,001	5,357	37,373	18	\$1,346,856,161	98
78	Bergstrom Automotive (920) 725-4444; bergstromauto.com	One Neenah Center Neenah, WI 54956	John Bergstrom chairman & CEO	12,986	14,127	478	9,957	37,548	27	\$1,177,193,878	89
79	Germain Motor Co. (614) 383-4967; germaincars.com	4250 Morse Crossing Columbus, OH 43219	Stephen Germain president & CEO	12,888	14,789	–	11,965	39,642	15	\$1,079,228,216	–
80	Gillman Cos. (713) 776-7000; gillmanauto.com	10595 W. Sam Houston Pkwy. S. Houston, TX 77099	Stacey Gillman-Wimbish president & CEO	12,780	9,992	–	1,937	24,709	10	\$699,308,328	77
81	Sam Pack Automotive Group (888) 478-0654; sampack.com	2070 Diplomat Drive Dallas, TX 75234	Sam Pack dealer principal	12,687	8,282	4,568	3,229	28,766	6	\$1,062,942,837	80
82	Ferman Automotive Group (813) 251-2765; ferman.com	1306 W. Kennedy Blvd. Tampa, FL 33606	James Ferman Jr. president & CEO	11,858	11,444	1,056	5,726	30,084	21	\$927,510,000	82
82	Rosenthal Automotive Organization (703) 553-4300; rosenthalauto.com	1902 Association Drive Reston, VA 20191	Robert Rosenthal chairman & CEO	11,858	10,553	–	–	22,411	11	\$952,618,936	87
84	Colonial Automotive Group (781) 431-9790; buycolonial.com	171 Great Road Acton, MA 01720	Lawrence Gordon president & CEO	11,664	7,993	554	6,295	26,506	16	\$789,395,678	85
85	Fitzgerald Auto Malls (301) 881-4000; fitzmall.com	11411 Rockville Pike Rockville, MD 20852	John Fitzgerald Jr. president	11,658	11,296	336	4,043	27,333	18	\$800,711,000	88
86	Ancira Enterprises (210) 558-5324; ancira.com	10855 IH 10 W. San Antonio, TX 78230	Ernesto Ancira Jr. president	11,630	6,484	3,307	3,960	25,381	11	\$921,352,373	91
87	Mullinax Automotive (407) 889-7600; mullinaxford.com	1551 E. Semoran Apopka, FL 32703	Jerry & Larry Mullinax owners	11,399	14,978	1,175	4,292	31,844	8	\$887,196,141	96
88	Bomnin Auto Group (305) 235-8200; bomninchevrolet.com	11701 SW 152 St. Miami, FL 33177	Arnaldo Bomnin owner & CEO	11,195	6,287	82	1,562	19,126	3	\$575,523,505	95
89	Ray Skillman Auto Group (317) 888-9500; rayskillman.com	8424 U.S. 31 S. Indianapolis, IN 46227	Ray Skillman president	10,938	15,875	26	7,938	34,777	16	\$834,858,086	–
90	Cavender Auto Family (210) 681-6601; cavenderauto.com	5730 NW Loop 410 San Antonio, TX 78238	Stephen & Rick Cavender dealers	10,874	9,794	1,087	4,841	26,596	6	\$812,622,642	108
91	Ken Page Auto Group (954) 509-3260	9400 W. Atlantic Blvd. Coral Springs, FL 33071	Kenneth Page president	10,862	4,637	457	4,009	19,965	7	\$499,947,274	66
92	Reedman-Toll Auto World (215) 757-4961; reedmantoll.com	1700 E. Lincoln Hwy. Langhorne, PA 19047	Bruce Toll dealer principal	10,815	5,656	–	4,002	20,473	7	\$474,419,403	90
93	Future Automotive Group (916) 786-3673; futureautomotivegroup.com	650 Auto Mall Drive Roseville, CA 95661	G. Steven Pleau president	10,813	7,464	1,455	6,090	25,822	9	\$876,729,584	94
94	American Motors Corp. (408) 260-9300	4490 Stevens Creek Blvd. San Jose, CA 95129	Stephen Cornelius president	10,796	5,757	–	1,983	18,536	7	\$581,385,807	–
95	Price Simms Auto Group (415) 808-4800; pricesimmsinc.com	135 E. Sir Francis Drake Blvd. Larkspur, CA 94939	Tom Price chairman & CEO	10,762	7,592	–	2,521	20,875	14	\$862,055,823	97
96	Empire Auto Group (631) 552-5863; shopempireauto.com	333 W. Jericho Turnpike Huntington, NY 11743	Michael Brown owner	10,396	2,732	723	1,208	15,059	7	\$590,692,493	–
97	Rusnak Auto Group (626) 449-0770; rusnakonline.com	267-337 W. Colorado Blvd. Pasadena, CA 91105	Paul Rusnak chairman	10,269	4,965	952	1,840	18,026	13	\$1,096,205,932	86
98	Ciocca Dealerships (215) 529-7534; cioccadealerships.com	750 S. West End Blvd. Quakertown, PA 18951	Gregg R. Ciocca CEO	10,097	11,289	468	4,914	26,768	20	\$809,921,024	107
99	Boucher Group Inc. (414) 427-4141; boucher.com	4141 S. 108th St. Greenfield, WI 53228	Gordon Boucher CEO	9,842	10,229	544	5,217	25,832	17	\$797,913,000	93
100	Kelly Automotive Group (978) 774-1000; kellyauto.com	155 Andover St., Rte. 114 Danvers, MA 01923	Brian Kelly president & CEO	9,778	5,141	–	4,473	19,392	7	\$528,124,971	92

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101	Morrie's Automotive Group (952) 544-0376; morries.com	12520 Wayzata Blvd. Minnetonka, MN 55305	Lance Iserman CEO	9,752	15,206	–	–	24,958	16	\$839,010,000	99
102	Car Pros Automotive Group (253) 681-6376; carpros.com	181 S. 333rd St., Ste. 210 Federal Way, WA 98003	Matthew Phillips president	9,720	4,782	–	3,038	17,540	9	\$424,685,262	84
103	Phil Smith Automotive Group (954) 867-1234; philsmithauto.com	4250 N. Federal Hwy. Lighthouse Point, FL 33064	Michael Dayhoff president & CEO	9,677	9,917	101	5,309	25,004	19	\$723,109,077	102
104	Holler Classic Automotive Group (407) 645-1331; hollerclassic.com	P.O. Box 1720 Winter Park, FL 32790	Judi Holler president	9,513	7,967	–	7,340	24,820	9	\$539,483,482	116
105	Sansone Auto Network (732) 587-1100; sansoneauto.com	90-100 Route 1 N. Avenel, NJ 07001	John Pugliese president & CEO	9,398	2,708	–	2,195	14,301	6	\$399,116,118	100
106	Chapman Auto Group (267) 960-1700; chapmanautogroup.com	1170 Easton Road Horsham, PA 19044	Randy Chapman CEO	9,382	5,161	–	2,394	16,937	8	\$533,164,271	72
107	Huffines Auto Dealerships (972) 867-6000; huffines.net	4500 W. Plano Pkwy. Plano, TX 75093	S. Ray Huffines owner & CEO	9,335	7,425	817	4,137	21,714	14	\$702,948,835	101
108	Sutherlin Automotive Group (678) 714-4069; sutherlinnissan.com	3520 GA-20 Buford, GA 30519	George Sutherlin president	9,298	7,563	–	–	16,861	7	\$562,770,718	–
109	Headquarter Automotive (305) 423-4616; headquarterauto.com	5895 NW 167th St. Miami, FL 33015	Jeronimo M. Esteve CEO	8,784	3,821	–	2,157	14,762	4	\$378,300,344	117
110	Blaise Alexander Family Dealerships (570) 546-4925; blaisealexander.com	10 Alexander Drive Muncy, PA 17756	Blaise Alexander owner & president	8,724	11,117	–	6,420	26,261	17	\$705,959,970	110
111	AutoFair Automotive Group (603) 634-1000; autofair.com	1477 S. Willow St. Manchester, NH 03103	H. Andy Crews president & CEO	8,707	9,193	–	4,842	22,742	8	\$556,401,000	114
112	Wallace Automotive Group (772) 287-3232; wallaceautogroup.net	3801 SE Federal Hwy. Stuart, FL 34997	Bill Wallace CEO	8,662	6,188	–	–	14,850	9	\$458,000,000	–
113	Criswell Automotive (301) 948-0880; criswellauto.com	503 Quince Orchard Road Gaithersburg, MD 20878	Harry Criswell III dealer	8,643	3,320	519	2,038	14,520	11	\$526,763,273	103
114	Byers Automotive Group (614) 228-5111; byersauto.com	427 S. Hamilton Road Columbus, OH 43213	George Byers chairman	8,623	8,031	187	5,863	22,704	18	\$655,251,714	111
115	Bowers Automotive Group (423) 664-5790; bowersag.com	2146 Chapman Road Chattanooga, TN 37421	Bradley Cobb president	8,587	7,540	99	3,933	20,159	10	\$509,427,913	124
116	Hertrich Family of Auto Dealerships (302) 629-5100; hertrichs.com	26905 Sussex Hwy. Seaford, DE 19973	Frederick Hertrich III president	8,341	8,094	2,995	6,179	25,609	25	\$800,866,760	106
117	Gunn Automotive Group (210) 472-2501; gunnauto.com	227 Broadway San Antonio, TX 78205	Sean Gunn CEO	8,327	7,368	1,969	3,669	21,333	6	\$629,515,223	115
118	Phil Long Dealerships (719) 575-7000; phillong.com	1212 A Motor City Drive Colorado Springs, CO 80905	Gerald Cimino CEO	8,323	9,340	1,155	6,275	25,093	20	\$844,575,855	105
119	Lou Fusz Automotive Network Inc. (314) 994-1500; fusz.com	925 N. Lindbergh Blvd. St. Louis, MO 63141	Randy Fusz president	8,289	8,139	2,494	4,485	23,407	14	\$632,179,080	109
120	Bobby Rahal Automotive Group (717) 691-5600; bobbyrahal.com	6715 Carlisle Pike Mechanicsburg, PA 17050	Ron Ferris CEO	8,217	7,799	570	4,912	21,498	11	\$785,032,572	121
121	Bob Loquercio Auto Group (773) 728-5000; blautogroup.com	1600 W. Lake St. Streamwood, IL 60107	Robert Loquercio president	8,208	6,738	–	2,420	17,366	6	\$454,452,596	–
122	Fletcher Auto Group (501) 352-3954; fletcherauto.com	808 Silverwood Trail North Little Rock, AR 72116	Frank Fletcher CEO	8,067	6,519	–	5,575	20,161	17	\$526,466,884	104
123	Golling Automotive Group (248) 334-3600; golling.com	2405 S. Telegraph Road Bloomfield Hills, MI 48302	A. William Golling president	8,065	2,332	44	1,069	11,510	6	\$406,525,522	–
124	Romano Auto Dealerships (315) 637-4491; romanocars.com	5431 N. Burdick St. Fayetteville, NY 13066	Michael J. & Joseph J. Romano co-owners	8,033	3,274	–	4,287	15,594	6	\$436,753,083	113
125	Carter Myers Automotive (434) 220-8815; cmacars.com	100 Myers Drive Charlottesville, VA 22901	Liza Borches president & CEO	7,969	5,831	–	3,399	17,199	15	\$475,557,242	112

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126	Betten Baker Auto Group (231) 759-5875; bettenbaker.com	2501 Henry St. Muskegon, MI 49441	Chris Baker president	7,789	10,140	–	3,588	21,517	20	\$597,383,025	130
127	Murgado Automotive Group (305) 856-3000; brickellmotors.com	665 SW 8 St. Miami, FL 33130	Mario Murgado president & CEO	7,772	5,513	–	3,258	16,543	10	\$522,434,237	132
128	Bob Moore Auto Group (405) 605-2363; bobmoore.com	P.O. Box 3206 Oklahoma City, OK 73102	Mark Moore CEO	7,712	11,362	669	4,078	23,821	15	\$845,739,710	122
129	Richardson & Partners (505) 292-0000; rich-ford.com	8601 Lomas Blvd. NE Albuquerque, NM 87112	Kevin Blewett president	7,693	5,669	973	3,672	18,007	8	\$615,229,322	120
130	Continental Motors Group (331) 281-0339; continentalmotors.com	460 Fort Hill Drive Naperville, IL 60540	John Weinberger CEO	7,626	5,781	–	2,519	15,926	8	\$565,678,464	118
131	Crain Automotive Team (501) 542-5000; crainteam.com	5980 Wadley Road Sherwood, AR 72120	Larry Crain Sr. chairman	7,480	9,605	26	5,985	23,096	17	\$662,741,287	123
132	Gilchrist Automotive (817) 596-5700; gilchristautomotive.com	3000 Fort Worth Hwy. Weatherford, TX 76087	Charlie & Stephen Gilchrist owners	7,444	4,140	1,215	3,493	16,292	10	\$559,716,950	131
133	Safford Automotive Group (703) 866-1700; saffordauto.com	7611 Loisdale Road Springfield, VA 22150	James Gramm president	7,429	5,304	2	3,760	16,495	14	\$549,394,778	129
134	Preston Automotive Group (410) 673-7171; prestonmotor.com	218 S. Main St. Preston, MD 21655	David Wilson Jr. president	7,343	5,540	–	4,863	17,746	12	\$506,053,550	–
135	Bayway Auto Group Inc. (281) 929-6500; baywayautogroup.com	12333 Gulf Fwy. Houston, TX 77034	Darryl Wischnewsky president	7,316	6,706	–	3,548	17,570	22	\$624,519,218	–
136	Swickard Auto Group (503) 454-5000; swickardautogroup.com	19400 SE McLoughlin Blvd. Gladstone, OR 97027	Jeff Swickard president	7,156	7,537	40	2,303	17,036	9	\$659,022,831	–
137	AutoFocus Inc. (408) 819-0460; capitoltoyota.com	2800 W. March Lane, Ste. 430 Stockton, CA 95219	Jerry Brassfield CEO	7,044	2,803	–	1,252	11,099	6	\$331,459,250	134
138	Russ Darrow Group Inc. (262) 250-9600; russdarrow.com	W133 N8569 Executive Pkwy. Menomonee Falls, WI 53051	Russell Darrow Jr. chairman & CEO	7,024	12,037	176	4,360	23,597	24	\$619,348,821	125
139	Serra Automotive Group (205) 836-6775; serraautomotive.com	9709 Parkway E., Ste. D Birmingham, AL 35215	Anthony Serra CEO	7,003	6,331	–	3,948	17,282	23	\$436,460,063	119
140	Krause Auto Group (770) 649-5124; krausefamilyford.com	P.O. Box 1249 Alpharetta, GA 30009	Vernon Krause CEO	6,947	5,687	691	3,235	16,560	9	\$664,560,434	137
141	FRL Automotive (305) 652-6500; toyotaofnorthmiami.com	16600 NW 2nd Ave. Miami, FL 33169	Eric Friedman president	6,833	2,874	–	1,756	11,463	3	\$320,453,931	127
142	World Auto Group (973) 442-0500; denvillenissan.com	3057 Rte. 10 E. Denville, NJ 07834	Albert & Chris Preziosi owners	6,728	3,421	–	5,019	15,168	11	\$457,615,999	126
143	Yark Automotive Group Inc. (419) 841-7771; yarkauto.com	6019 W. Central Ave. Toledo, OH 43615	John Yark president	6,660	6,554	–	1,775	14,989	8	\$460,146,607	128
144	Noarus Auto Group (310) 258-0920; noarus.com	9670 Trask Ave. Garden Grove, CA 92844	Norris Bishton Jr. chairman	6,617	3,791	–	1,541	11,949	4	\$341,564,702	133
145	Napleton Auto Group (847) 825-1800; shopnapleton.com	10400 W. Higgins, Ste. 305 Rosemont, IL 60018	William Napleton president	6,450	7,025	2,500	2,500	18,475	19	\$587,450,000	–
146	JG Auto Group (210) 829-1800	153 Treeline Park, Ste. 300 San Antonio, TX 78209	Jack Guenther Jr. president	6,394	5,588	–	–	11,982	6	\$434,754,100	135
147	Hitchcock Automotive Resources (626) 839-8401; hitchcockautomotive.com	1303 John Reed Court City of Industry, CA 91745	Frederick Hitchcock Jr. chairman & CEO	6,276	3,389	–	1,444	11,109	3	\$328,026,690	139
148	Martin Management Group (270) 783-8080; martingp.com	1048 Ashley St., Ste. 401 Bowling Green, KY 42103	Chadwick Martin president	6,226	3,095	–	1,951	11,272	12	\$297,964,686	136
149	Kunes Country Auto Group (262) 728-5544; kunesauto.com	1234 E. Geneva St. Delavan, WI 53115	Gregg Kunes president	6,177	10,877	–	7,404	24,458	19	\$609,254,934	145
150	Peterson Auto Group (208) 378-9000; petersoncars.com	9101 W. Fairview Ave. Boise, ID 83704	Brady Peterson president	5,764	4,578	–	1,923	12,265	5	\$460,002,592	141

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Want to be considered for the Automotive News 2021 Top 150 Dealership Groups list?

How

Contact the Automotive News Data Center and submit contact information:

- Group name
- Group address
- Contact name, phone number and email address

When

Surveys are emailed in January. To receive one, submit your group's contact information by Dec. 31, 2020.

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Contact the Automotive News Data Center
with questions regarding the Top 150 Dealership
Groups list.



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